



visualintegratorconsulting

Visual Integrator Consulting

Capabilities Statement

- * IT Consulting & Implementation
- * Enterprise System Consulting
- * System Engineering
- * IT Architecture
- * IT Outsourcing and Staffing
- * Program Management
- * Technical Support
- * Training
- * Management Consulting
- * Financial Services

Make Vision a Reality



Visual Integrator Consulting Corporate Capabilities Statement

IT Architecture & Systems Enterprise Tech & Strategy SOA

NAICS Descriptions

Information Technology:

- 511210 Software Publishers
- 518210 Data Processing, Hosting, and Related Services
- 519190 All Other Information Services
- 541430 Graphic Design Services
- 541511 Custom Computer Programming Services
- 541512 Computer Systems Design Services
- 541513 Computer Facilities Management Services
- 541519 Other Computer Related Services
- 541690 Other Scientific and Technical Consulting Services
- 541860 GIS and Mapping
- 611420 Computer Training

Other Areas:

- 541330 Engineering Services
- 541219 Other Accounting Service
- 541490 Other Specialized Design Services
- 541211 Offices of Certified Public Accountants
- 541611 Administrative Management and General Management Consulting Services
- 541612 Human Resources and Executive Search Consulting Services
- 541613 Marketing Consulting Services
- 541618 Other Management Consulting Services
- 611710 Educational Support Services

For more information on our services and offerings contact us:

info@visualintegrator.com

Or call: 303-470-1576

Corporate Overview

Visual Integrator is a Women-owned, Minority Owned information technology services provider, with a specialty in IT enterprise systems, IT and business architecture, integration engineering, and strategic use of technology for business and mission requirements. Our key mission is to increase operational and financial efficiencies within your organization and across the entire enterprise by leveraging our industry and technical knowledge, process expertise, and exceptional delivery execution. Our IT consulting and implementation services are focused on delivering agile solutions quickly, with minimal investment from our clients.



Reference Accounts

- Air Force
- Army
- BAE Systems
- Bank of America
- Baxter
- BearingPoint
- Bellsouth
- B2B Workforce
- Cabela's
- Coors Brewing
- Core Integration
- Charter Communications
- Dean Foods
- Dept. of Energy
- DFAS
- EchoStar
- GE CRD
- GE Energy
- Genentech
- International Paper
- Johns Manville
- Joint Forces Command
- Key Bank
- Marine Corps.
- Maytag
- Monier Life Tile
- Motorola
- Navy ERP & NECO
- NREL
- Paragon Consulting
- ProQuest
- Rockwell Automation
- SAQ
- Solo Cup
- SuccessFactors
- Square D
- Olympus
- Omnitel
- Tenaris
- Tier1 Innovation
- Toll Holdings
- Tyco Healthcare
- White Wave Foods
- Zion's Bank



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IT Architecture & Systems Enterprise Tech & Strategy SOA

Industries Served

Public Services:
Department of Defense
Civilian Agencies
State, Local, Education
Mission & Aerospace

Energy:
Oil & Gas
Renewable Energy
Mining & Exploration
Consumer providers

Healthcare:
Hospitals
Medical
Pharmaceutical

Financial Services:
Banking
Investment &
Security

Service Providers
Consulting firms
Legal firms

Transportation
Logistics
Retail
Insurance
Real Estate
Construction
High Technology
Telecommunications
Automotive
Consumer Products & Goods
Travel
Manufacturing



Value Proposition

Visual Integrator is unique within the IT consulting industry because we follow a strict philosophy of providing our clients **QUALITY, VALUE, and SUCCESS**. Our clients are our **PARTNERS** and we work closely with them to ensure our values serve them properly. Some of our differentiators include:

- * **On-time and Within budget.** We have a successful track record of providing accurate project estimates and not only delivering on those estimates, but exceeding our client’s expectations. We invite our prospects to ask our clients for themselves to learn about how we ensured their success!
- * **Past Performance.** Our stable of Reference Qualifications, Quantified Client Return on Investment, and an empirical list of successful IT Production events serving the business needs of our clients, has lead our clients to be our best Sales Force!
- * **Robust and Proven methodology** with measurable results, pre-built templates, and defined phases and milestones for both strategic and Tactical project implementations. We built our own proprietary methodology based on recommended and best practices, by instituting and borrowing from a variety of commercial and known approaches: PMI, ITIL, CMMI, Agile, Scrum, Rational, IEEE, FEA, Zachman, DoDAF.
- * Our Personnel are **Industry and Technical thought leaders.** We have a strict and comprehensive recruiting process that targets the Top 5% of candidates for hire, and includes intense technical and behavioral job screens and interviews. You may recognize many of our employees names, as they contribute to a diverse set of publications, industry groups, consortiums, and speaking engagements.
- * **Established Customer Satisfaction Feedback** and Survey program to measure our success and needs of improvement.
- * **Better, Faster, Cheaper..** As many consulting firms are slow to change or evolve, we pride ourselves on being agile and adaptable. We get things done fast, and can adjust to your requirements, cultural, and organizational changes without a financial impact on our customers.
- * **Guaranteed Results.** If our clients are not 100% satisfied, we don’t charge them for our services.

Details of Services Provided

Service Oriented Architecture

SOA Planning:

Roadmap, Project plans
Maturity Models
KPI, SLA, Metric thresholds
Infrastructure & Scalability

SOA Patterns

Legacy Modernization
Service Identification
Supply Chain Automation
Cross Agency Data Exchange
Complex Event Processing
Security & Policy Mgmt

SOA Governance:

Policies, Procedures, Enforcement
Centers of Excellence
Design and Run Time Governance
Registry/Repository Setup
Service Develop & Management
Standards, Framework, Canonical

Component Expertise:

BPM, Workflow, Simulation
Semantics & Metadata
Business Activity Monitoring
Business & Composite Applications

Product Expertise:

webMethods/Software AG
IBM webSphere
Bea AquaLogic/webLogic
Oracle Fusion, Hyperion
MS BizTalk, Redhat Jboss
Tibco
MetaMatrix, Composite Soft
Lombardi, MetaStorm, Savvion
Systinet, CentraSite
Business Objects, Cognos
Informatica, Ascential
Sun Seebeyond

Architecture and Business Services:

Business Intelligence:

Data Warehousing
Content Management
Data Management

Technology Selection

Product Score-carding
Vendor Evaluation
Functionality Analysis
Requirements Analysis
Weighted Average Analysis

Information Management

Data Management
Information Architecture
Information Governance

Requirements Management

Requirements Modeling
Validation & Verification
Traceability Design
UML, BPMn, Business Models

Enterprise Architecture:

IT Investment Management
Portfolio Management
Project Lifecycle
Performance Management
Information Sharing
Process Model & Optimization
Zachman, FEA, DoDAF
Capability-to-Technology Map
Transition Planning

Information Technology Services

Implementation Services:

Program and Project Mgmt
Configuration Management
Training
Technical Documentation

Testing Services:

IV&V
Integration Testing
Performance, Stress
Security Testing
Test Scripting
Test Automation
Infrastructure Testing

Security:

Authentication Authorization
Encryption
Identity Management
Data Protection & Privacy
Policy Management
Information Assurance
Biometrics & Smart Cards

ERP Consulting:

Oracle Applications
SAP
JD Edwards
PeopleSoft

Database Consulting:

Oracle
DB2
SQL Server
mySQL
Multi-dimensional (cube)

Legacy Consulting:

Mainframe, COBOL
CICS, IMS, MQ Series
AS/400
Universe

Engineering & Programming:

Java/J2EE, MS .NET, C++
Open Source: Apache, Ruby,
Zope/Plone, Python

Web & Application Dev.

Portal & Portlet
Website and App Server
Web 2.0 Components
Mash-ups & MicroFormats
Widget, Gadget, Webparts
Social Networking
Content Management Systems
Google Appliance
MS SharePoint
GIS Integration
Dashboard & Reports
Single Sign On
Collaboration & Knowledge
Sharing

Staff Augmentation:

Technical staffing
Help Desk & Desktop Support
Server Administrators
Analysts, Developers, Testers
Project Managers
Network Operations



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Key Words

Architecture
Business Intelligence
Business Process Modeling
Configuration Management
Database
Data Warehousing
Enterprise Application Integration
Enterprise Architecture
Enterprise Resource Planning
Governance
Information Management
Integration
Legacy Modernization
Modeling
Portals
Portfolio Management
Requirements Management
Security
Service Oriented Architecture
Testing
Web Development & Engineering

Visual Integrator Consulting

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CERTIFICATIONS:

Women-owned
Minority-owned
Colorado-based Small Business

"We shall not fail or falter, we shall not weaken or tire...Give us the tools and we will finish the job"
-- Sir Winston Churchill

It's obvious that businesses continue to struggle with their software, IT, and financial implementations. The statistics show that client's haven't been 100% satisfied with their consulting partners. The cost of failed projects for the U.S. information technology industry in 2000 was estimated at \$84 billion, reports The Boston Globe. This is something we take seriously at Visual Integrator Consulting, because we work to ensure our customers are both satisfied and successful. An integral part of our methodology is to invest in your vision and we follow Churchill's advice to not accept failure. We believe that businesses can increase their value and gain competitive advantage by aligning their vision, technology, and processes to create an integrated business environment. Our methodology allows our customers to leverage current IT and financial investments to transform their businesses into an open, automated, and adaptable organization, while still being accountable towards their constituents.

"Failing to plan is planning to fail" -- Alan Lakein